



<b>Job Title:</b>	Agronomist-	<b>Job Category:</b>	Sales
<b>Department/Group:</b>	Agronomy	<b>Job Code/ Req#:</b>	
<b>Location:</b>	Wrightstown	<b>Travel Required:</b>	Yes
<b>Level/Salary Range:</b>	Based upon experience	<b>Position Type:</b>	Full-time
<b>HR Contact:</b>	Kathy Schneider	<b>Date posted:</b>	10/10/2017
<b>Will Train Applicant(s):</b>	Yes	<b>Posting Expires:</b>	
<b>External posting URL:</b>			
<b>Internal posting URL:</b>			

**Applications Accepted By: Brian Madigan- Agronomy Sales Manager**

**E-mail:** [bmadigan@cvcoop.com](mailto:bmadigan@cvcoop.com)

Put in Subject Line:

**Attention:** Wrightstown Sales Agronomist

**Mail:**

**Job Description**

**Role and Responsibilities**

Sales- Maintain and grow customer base as assigned by plant manager. Make 2-3 sales calls per day. Turn in weekly sales report. Promote products and services offered by Country Visions Cooperative. Seed, fertilizer and crop protection products as offered by your location manager. Please align cropping programs to work with products we currently offer.

Services- Nutrient management (590-Snap plus), scouting, soil testing, variable rate prescriptions (written by CV tech team), mapping, and Precision Planting equipment are offered for sale by Country Visions Cooperative. Custom application of dry and liquid products is offered. Collect field data to accurately complete custom application work. Fill in as applicator when warranted. Help with agronomy plant operations(basic maintenance, fertilizer load/unload, warehouse inventory/organization). Seed delivery.

Professional Development- Agronomist are expected to work on helping our customers increase yield while promoting good stewardship. Bring value to the farm and build a working relationship that yields success. Create a positive working environment with coworkers and customers. 4R nutrient principal practices are to be followed. Test plots, side by sides, trials are expected to be conducted with growers. The goal is to help them increase their farm profitability, while also increasing soil and plant health to promote clean water and a safe environment. All agronomic tools are to be used, including, but not limited to, cover crops, vertical tillage, and strip till, no-till, nutrient retention products.

Hours-Monday-Friday 7:30 am-4:30 pm July-April. April-July- can be 7 days/week, extended hours, with limited time off unless granted with permission from plant manager, with ample warning.

**Qualifications and Education Requirements**

Minimum of an associate’s degree in Agronomy or Ag Business is desired. All Agronomists will be expected to work towards getting their CCA certification by the end of their 5<sup>th</sup> year of employment.

Commercial applicator license required.

<b>Reviewed By:</b>		<b>Date:</b>	
<b>Approved By:</b>		<b>Date:</b>	



Last Updated By:		Date/Time:	
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